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APPENDIX

A QUESTIONNAIRE SURVEY

Dear Sir / Madam,

I am Ajanthini Linganathan a construction law and dispute resolution post graduate of Department of Building Economics University of Moratuwa. As a part of my post graduate degree, I am required to undertake a research and produce a dissertation at the end of the course.

Dissertation Topic: A study on specialized subcontractors` payment practices in Sri Lanka.

The questionnaire intends to obtain information on completed projects of your organization. This research intends to collect views of specialized subcontractors who have entered in project less than two million exposed to payment issues within the industry. I have identified you/your organization as a potential participant who could provide me valuable information to this research. I strongly believe that you would support to my research.

Please, tick (✓) appropriate cage and fill in the blanks if you select other

1. Please indicate type of your organization.

Main Contractor - Sub- contractor

2. Please indicate the number of years your company has been in business.

0-5 years 5-10 years
10-15 years More than 15 years

3. Please indicate your profession.

Managing Director Accountant
Quantity Surveyor Engineer

4. Please indicate the years of experience in the industry

0-5 Years 5- 10 Years
10-15 Years More than 15 years

Section A

5. Provide me with the following project information in accordance with the project which experienced in payment delay situations.

Type of work: Contract Price:.....

Items	Bill No 1	Bill No 2	Bill No 3	Bill No 4	Bill No 5	Bill No 6
Date of submission						
Date of certification						
Date of payment received						
Allocated time to process the bill						

I would like to thank you for the information given and time you have dedicated to this research.

Section B

Degree of influence of parameters could be indicated as follows,

Significantly high (5)

High (4)

Medium (3)

Low (2)

Not affect (1)

6. Please rank the factors to the causes of payment delay to specialized subcontractors.

Causes	Not affect	Low	Medium	High	Significant ly high
Paymaster's Poor Financial Management					
Paymaster's Withholding of Payment					
Conflict among parties involved					
Lack of security of payment					
Delay in certification					
Contracting Practices					
Technical Problems					
Weak management practices					
Lack of proper communication					
Local culture					

7. Please indicate how important the following challenges contributing to specialized subcontractors in delay payment.

Challenges	Not affect	Low	Medium	High	Signifi cantly high
Cash flow challenges					
Financial resource challenges					
Market issues					
Delay in completion of project					
Insolvency					
Abandonment of project					
Dispute resolution					

